

Java, 25 years old in 2020, is one of the world's most popular enterprise programming languages. Azul is the largest independent Java vendor, a significant contributor to the OpenJDK open source project, and a leading provider of commercial support for OpenJDK. Azul offers the most complete open source Java platform designed for the modern cloud enterprise. The Azul Platform ensures the delivery, management, and optimization of Java applications across any cloud with the certainty of best scalability, security, performance, and cost.

Azul is the largest company 100% focused on Java and the JVM.

- We're a private, pure-play software company exclusively focused on Java
- We have the largest Java engineering team after Oracle (which owns commercial Java)
- We've been shipping Java products to customers for over 15 years
- HQ in Sunnyvale, CA; offices in US, Europe, Russia, and Asia
- Our top-tier channel partners cover 88 countries and we have over 100 technology partners creating joint solutions for financial services, IoT, telecom, big data, search, SaaS/PaaS...

Azul powers the world's most mission-critical and demanding Java applications for:

- 27% of the Fortune 100
- 100% of the world's Top 10 Trading Companies
- 50% of Forbes Top 10 World's Most Valuable Brands
- 12% of the Global 1000
- Azul's Java runtimes power Microsoft's Azure cloud services; the cloud infrastructure of companies like Netflix, Workday, and Priceline; software made by Adobe, Salesforce, SAS, and Twilio; and the operations and products of BMW, Credit Suisse, Deutsche Telekom, LG, and Mastercard

Azul's momentum has been quietly growing for years.

- Annual Revenue up 71% y/y (GAAP)
- Q2 ARR up 23% y/y; GAAP rev up 22%
- 58% CAGR (last 12 quarters)
- Q4 Zulu customer growth 93% y/y
- 100% customer sat for last 4 Qs
- Over 95% renewal rate, 115% net revenue retention
- 7.3 million Azul Open JDK downloads in Q2 vs. 4.2 million in Q1
- In April 2020, Azul announced \$340M+ majority investment from Vitruvian Partners and Lead Edge Capital

Azul is a key player working deeply in the Java ecosystem to evolve production Java.

- Azul has over 60 patents on technologies that improve Java performance
- Azul is a key contributor to the Java Open Source community and OpenJDK project
- Member since 2011 of Java Community Process (JCP) Executive Committee driving the future of Java
- Member of OpenJDK Vulnerability Group ensuring coordinated releases of critical security updates across the industry
- Member of Java Experts Group deciding features for 8 releases of Java SE (JDK9-16EA)
- OpenJDK 13 project lead

Azul is dedicated to ensuring that customers' Java implementations are secure and in compliance.

- All Azul products are Java-certified TCK-tested for Java versions 15, 13, 11, 8, and 7
- Azul consistently delivers security updates to customers within one hour after release – others take days or weeks
- Other than Oracle, Azul is the only Java leader that provides both quarterly security-only patches for rapid deployment and full quarterly updates combining bugfixes, new features, and security patches
- Azul backported 79 Java critical vulnerability fixes in the last 21 months – while Oracle stopped providing free security updates for the most widely deployed versions of Java (Java 8 and 11) in Jan. 2019 – leaving users exposed
- Azul also backports security updates and bugfixes to Java SE 6, 7, and 13

Azul provides the same open source Java but at lower cost and with better support.

- Because Oracle Java and Azul Zulu JDK are based on the same open-source OpenJDK code, they have virtually identical performance. The difference is in cost and support
- Azul customers can reduce their Java TCO as much as 90%. Azul guarantees a minimum of 25% savings. Typical savings range from 50 to 90%. Big Java shops save millions
- Forrester's recent Total Economic Impact Study found that Azul Zing achieves 224% ROI and total benefits of \$2.2M over three years. The product pays for itself in less than three months
- Azul's support is loved by customers because it helps them stay on track, deliver great systems, and meet their own SLAs